



# Registration

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip Code \_\_\_\_\_

County \_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

**Cost:** \$30 per participant due by December 19, 2014. All materials and meals are included.

**Make checks payable to:**  
OSU Extension

**Mail registration & check to:**  
Peggy Bolen  
OSU Extension Washington Co.  
202 Davis Avenue  
Marietta, OH 45750

**Registration limited to 24 women.**

Thank you National,  
State, and Local Annie's  
Project Collaborators!



**Levi Morrow**  
OSU Extension Washington County  
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Marietta, OH 45750  
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<http://go.osu.edu/cfaesdiversity>.

OHIO STATE UNIVERSITY EXTENSION

# Annie's Project

January 5, 12, 19, 26 and  
February 2, 9  
5:30 p.m. to 9 p.m.

Fifth Street Church of Christ  
229 Fifth Street, Beverly OH 45715

*Providing women with tools  
to improve their risk  
management skills in the  
complex, dynamic world of  
agriculture.*



 THE OHIO STATE UNIVERSITY  
COLLEGE OF FOOD, AGRICULTURAL,  
AND ENVIRONMENTAL SCIENCES

Washington County

# About Annie's Project

## **Mission:**

**To empower farm women to be better business partners through networks and by managing and organizing critical information**



## **What women have said about Annie's Project:**

*"I changed my mind about how to approach communication with my in-laws as business partners."*

*"I have gained tools to help improve management of our farm and insight on how to communicate the resources to other members of the farm."*

*"I appreciated getting to meet others with a shared interest."*

*"I encourage any woman to attend one of these great programs!"*

## 2015 Class Schedule

Classes will be held at:  
Fifth Street Church of Christ  
229 Fifth Street  
Beverly OH 45715

- **Jan. 5 :Communication**  
Introduction, Real Colors®, Mission/Goal Setting
- **Jan. 12: Financial Management**  
Financial Statements 101/Credit Scores, Intro to Business Plan Development
- **Jan. 19: Retirement & Transition**  
Retirement issues, Farm Transition, Taxes
- **Jan. 26: Marketing & Management**  
Commodity Marketing Basics, Marketing Panel, Direct Marketing Basics
- **Feb. 2: Farm Planning**  
Crop Insurance, Local Resource People, Contracts that Farmers Sign
- **Feb. 9: Risk Management**  
General Farm Liability issues, Farm Family Business Communications/Meetings, Stress

## Who is Annie?

Annie grew up in a small farm community with a goal to marry a farmer, and she did. Annie spent her life learning how to be an involved business partner with her farm husband. Annie's Project was designed by her daughter to provide risk management education for women involved in all aspects of the agriculture industry. Since 2000, well over 5,000 women have completed the workshop.



## What will you gain?

Annie's Project participants say they find answers, strength, and friendship – and also grow in confidence, business skills and community prestige through this program. Annie's Project provides education and a support network to enhance business skills of women involved in all aspects of agriculture. Through the program, you will gain insight and knowledge about:

- Your personality temperament and how it affects communication
- The importance of organizational skills and goal setting.
- How to find resources and work with professionals to meet your goals.